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***TOURISM DEMAND MODELING AND FORECASTING WITH ARTIFICIAL  
NEURAL NETWORK MODELS: THE MOZAMBIQUE CASE STUDY***  
(ID205)

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**ABSTRACT**

This study aimed to model and forecast the tourism demand for Mozambique for the period from January 2004 to December 2013 using Artificial Neural Networks models. The number of overnight stays in Hotels was used as representative of the tourism demand. This variable was used as the output of the model. A set of independent variables was experimented in the input of the model, namely: the Consumer Price Index (CPI), Gross Domestic Product (GDP) and Exchange Rates (ER) of the outbound touristic markets, South Africa (SA), United State of America (USA), Mozambique (MZ), Portugal (PT) and the United Kingdom (UK). A multilayer neural network with different combinations of variables in the input layer, one hidden layer with different number of nodes and one output layer was experimented. Empirical results showed that variables CPI\_MT, ER\_EURO-MT, ER\_DOLAR-MT and ER\_ZAR-MT are fundamental, and the GDP\_PT and GDP\_USA variables are also important to be used in the input of the model because the prediction results became improved. The best results were obtained with the output in the logarithmic domain and using the previous 12 months besides the 6 mentioned variables in the input and 18 nodes in the hidden layer. The best model achieved a mean absolute percentage error (MAPE) of 6.5% and 0,696 for the Pearson correlation coefficient.

**KEYWORDS:** Modeling; Forecasting; Tourism demand; Artificial Neural Networks; Mozambique